

eSWITCH SPORTS LIGHTING CONTROLLERS FOR CLUBS

eSwitch has been purpose built for community clubs and organisations, enabling members to securely operate floodlights via their smartphone. This fact sheet provides an overview of how eSwitch provide a comprehensive, user-friendly solution to the challenges clubs face in managing their biggest operational expense.

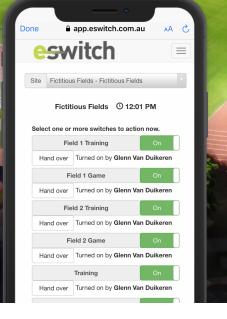


Two components make up the eSwitch system. At the sports field, a secure, weatherproof, vandal proof Control Box houses the electronic equipment and switching accessories. In your hands – your smartphone which, via the Cloud Based application, literally puts the control of your field lights at your fingertips anywhere, any time.

With the simple press of a button in the App, a command is sent to the controller via SMS. The Control Box is fitted with Manual Override Switches as a failsafe if ever your mobile network is down. These can be safely accessed



behind the door, which is fitted with high quality, pad-lockable hardware.



POWERFUL FEATURES

- Keyless operation of lights.
- Ability to pre-program the lights to operate automatically.
- Give switching access to users with the click of a mouse.
- No more lights left on by setting curfews Comprehensive reporting for accountability and billing.
- Hassle free management of third-party field hire.

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USER ACCESS

The system offers three levels of access to ensure it meets the needs of clubs and associations with multiple user groups.

These access levels are 'Site Manger', 'Club Manger' and 'Club User'.

SITE MANAGERS are generally members of the club committee who have full access to the system, including the ability to create, delete or lock clubs and users, set lockout times and curfews, schedule lights to operate automatically, and run reports.

A CLUB MANAGER is the designated person within a specific Sports Club or User Group who has permission to operate the lights at the venue. Club managers can assign access to individual users within their club. The Site Manager creates the Club Manager accounts.

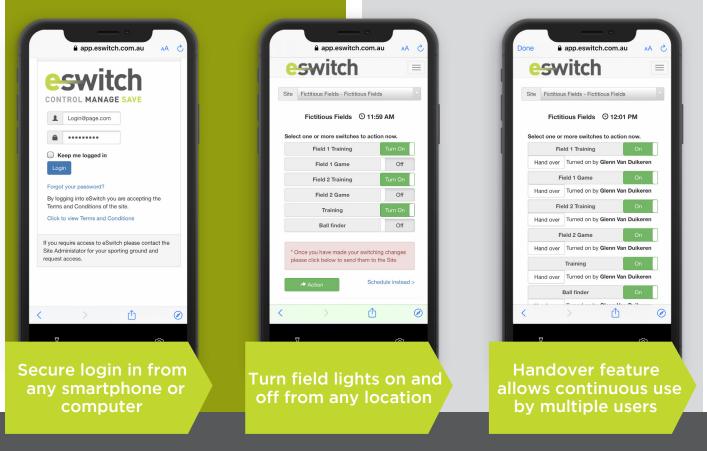
A CLUB USER can only access the light switches. The Site manager can restrict what switches the Club User has access to and when.

OPERATING COSTS

The Cloud Based operation system is delivered via a subscription service and is a fixed price plus SMS costs, regardless of how many user accounts are created. To ensure affordability, subscription costs have been kept to a minimum, averaging less than \$5 per week. Furthermore, our ability to bulk purchase SMS enables us to pass on considerable savings to our clients, with SMS switching operations charged at only 12 cents each.

With these costs combined, the average Sport Club can operate eSwitch for approximately \$250 per year*, easily offset by the savings generated by the sustainable use of field lights and the energy they consume. One club which already had a strict regime with their lighting usage has benefited enormously by the convenience of being able to switch the lights remotely. Another club reported a saving of \$10,000 - or 25% - on their power bill following the installation of eSwitch.

*Based on an average of 2 switching operations per night, 4 nights per week, 30 weeks per year.



CLIENTS INCLUDE

FERNY FIREBALLS CRICKET REDCLIFFE LEAGUES BASEBALL CLUB CABOOLTURE RUGBY UNION SUNCOAST SOFTBALL ASSOCIATION AFL QUEENSLAND FOOTBALL BRISBANE QUEENSLAND GOVERNMENT BRISBANE CITY COUNCIL ARMIDALE REGIONAL COUNCIL TAMWORTH REGIONAL COUNCIL COFFS HARBOUR CITY COUNCIL MORETON BAY REGIONAL COUNCIL